HUAWEI WLAN Successful Stories

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Weichai Power Chicago Campus

Background & Requirements

- Weichai is a major automotive and equipment manufacturer, which specializes in the research, development, manufacturing, and sales of diesel engines.
- Weichai North America operation and R&D center located in Chicago, the network infrastructure should provide wire access and wireless access, and provide 1GE wirespeed to the desktop and be able to upgrade up to 40 or 100 GE for the massive data processing.

Huawei Solution

Huawei offered a comprehensive and tailor-made solution for Weichai, which provided endto-end applications and services based on Huawei products with the following outstanding features:

- ■High reliability and loop-free network.
- ■High density wireless users access capability and intelligent wireless network.
- ■Large-capacity and future proof performance campus network.
- ■IPv4/IPv6 dual stack, smooth evolution for Next-Generation Network.
- ■The related Products: S9700/S6700/S5700/WLAN.

Benefits

- ■Huawei provided the necessary infrastructure of networks, Unified Communications and Collaboration (UC&C) and simplified network management. Huawei had resolved the potential compatibility problems come from several vendors, so Weichai only need to focus on their own business.
- Since Huawei equipment is up to 50 percent more power efficient than those offered by other vendors, Weichai made the network a truly green campus network.







De La Salle University, Philippines

Background & Requirement

- De La Salle University is largest conglomerate in Philippines, has 17 campuses in the Philippines, and 85 campuses around the world, the campus where we provide service have 4k students.
- Wireless campus network to cover the teaching building, such as restaurants, sports centers, libraries. Teachers and students can easily use the wireless network to use the library to provide a variety of digital services

Huawei Solution

- Widespread coverage: the teaching building, restaurants, sports centers, libraries.
- Uninterrupted service: Intra-AC L3-roaming between VLAN.
- User access security: WPA2-PSK security
- ► **High-dense access**: one AP per classroom for 40 students

Benefit

- Centralized management ,easy maintenance
- Quick deployment: 2 weeks, flexible expansion
- High dense access, 3900 +students concurrent access,
- Stable network, high QOS guarantee







Crowley Independent School District in USA

Background & Requirement

- Crowley Independent School District is a public school district based in Crowley, Texas.
- Serves the high/middle/elementary schools based in Crowley/Portions of Fort Worth and Edgecliff Village.

Huawei Solution

- Huawei AP6010DN-AGN provide at most 600Mbps wireless connection for the students and teachers connect to CISD campus network.
- Huawei AC6605 can support at most 512 APs management per AC, provide a high expandable WLAN network for CISD schools.
- The Related Products: AC6605/AP6010DN

Benefits

- Multiple terminal wireless access, compatible of different kinds of terminals, provide fast and reliable access through ISD WLAN network.
- Advance Wireless Structure: Distributed AP deploy and centralized management reduce the OPEX of the school's IT system.





Jinjiang Inn 's WLAN

Background

- Jinjiang Inn is the largest hotel group in Asia Shanghai Jin Jiang International Hotels (Group) Co., Ltd. subsidiary. Is the largest economy hotel chain
- AP's laying all points must take into account the signals and beautiful.

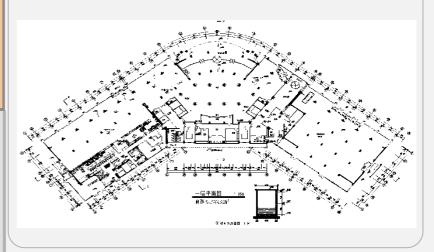
Solution

- High performance and high number of AP management of WS6603 provide Centralized management and maintenance platform
- Because of the industry characteristics we use low-power and multi-mode antenna coverage.
- All of the AP using concealed installation consider the convenience and the signal strength of construction taking into account the appearance
- Use the Cellular network with channel 1,6 and 11.

Customers' benefit

- High-performance wireless network to enhance customer service quality and brand image
- Use POE switch to enhance devices flexibility, reduce project cycle
- Quality services to protect customer investment and achieve win-win situation with customers.







Kazakhstan Copper Mine WIFI Backhaul

Background & Requirement

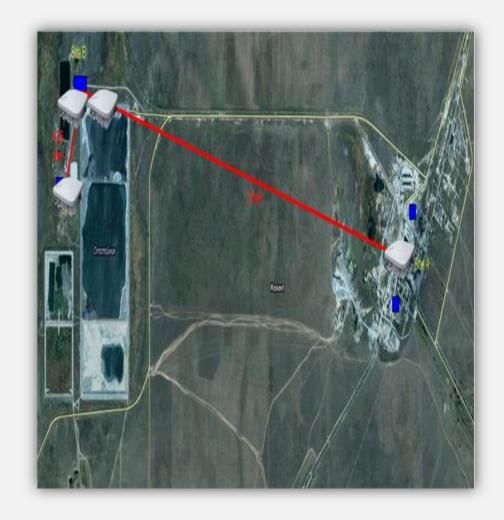
- ■The target of Kazakh copper project is to build a WIFI network to cover the headquarters and mine sites.
- ■Long-distance data backhaul between headquarters and the mining area;
- ■The distance between mine and headquarter is 5km. Because of the mountain in the middle, it is hard to trenching wiring.
- ■Because of there few staff and services on the mine, it is low cost performance of long-distance wiring.

Huawei Solution

- Make use of WDS(Wireless Distribution System) repeater to interconnect headquarter and mine site.
- ■Headquarters and mine using point-to-multipoint for the WIFI interconnection. The end AP convergence to the corresponding aggregation node.

Benefits

- Long distance WDS backhaul solution solve the problem of hard wiring and save the cost of deployment.
- The WLAN support enough bandwidth to meet the requirements of work on the mine site.
- The point-to-multipoint WIFI backhaul solution can meet the customers fast deployment requirements.





Borussia Dortmund (BVB) Stadium, Germany

Background & Requirements

- Westfalenstadion has a league capacity of 80,720 (standing and seated), It is Germany's biggest stadium and the seventh biggest stadium in Europe.
- The network will give the 80,000+ fans full free Wi-Fi access.

Huawei Solution

- The wireless infrastructure provides 30% concurrent access for fans/visitors;
- HQoS technology guarantees the high bandwidth for high priority service;
- Advanced RRM features and narrow beam bandwidth antenna design reduces co-channel interference and improves user experience;
- Involved products: AC6605, AP6510DN, AP7110DN, S9700, S5700, NE, USG

Customer Benefits

- Providing the fans with a world-class Wi-Fi service to enhance their match-day experience;
- Future-orientated design to protect the investment;
- Easy operation & management for OPEX reduction.



