FLASH⚡EVER Program

Huawei's all-flash storage "FLASH EVER" program aims to cost-effectively help customers leverage the benefits of all-flash storage. Designed to help customers achieve the best service experience at lower total cost of ownership (TCO), "FLASH EVER" enables higher return on investment (ROI), perfect for those working on a budget. Customers who have purchased Huawei OceanStor Dorado V3 all-flash arrays[1] are eligible for Huawei's "FLASH EVER" all-flash program.

Effective Capacity Guarantee Service

For customers who have purchased the effective capacity guarantee service, Huawei will help them reduce investment and get higher ROI in the following two ways. Within the effective capacity guarantee service period, Huawei will supplement any gaps in capacity[2] if the guarantee is not met.

☑ **Evaluation-free.** Customers of Huawei OceanStor Dorado V3 all-flash arrays only need to enable deduplication and compression during product deployment to enjoy the 2:1 data reduction guarantee service provided by Huawei, free of evaluation.

☑ **Scenario-based/tool-based evaluation.** For customers who have specific application scenarios or can use Huawei's data reduction evaluation tool, Huawei can provide up to 3:1 data reduction guarantee in database, VDI, and server virtualization scenarios.

Ever New Device Service

For end users using "Ever New Device Service" of the OceanStor Dorado V3 can submit an application and then Huawei non-disruptively replaces the legacy controllers with the next-generation controllers (after being released). In such a case, end users can run enterprise applications on Huawei's latest all-flash hardware platform without the need to repurchase capacity or new software licenses, while obtaining the same level of performance and features provided by Huawei's next-generation hardware and software. This capitalizes on the initial investment in subsequent upgrades.

Intelligent O&M Service

Huawei provides cloud-based intelligent O&M management software eService for end users of OceanStor Dorado V3 free of charge. This software simplifies the storage O&M and implements automatic service deployment, performance and capacity trend prediction, automatic optimization, and pre-warning for faults, making entire-lifecycle data management easier.

[1] This program is not applicable to OceanStor Dorado3000 V3 all-flash storage.

[2] For details about data reduction scenarios and evaluation tools, see the Huawei All-Flash Storage Data Reduction Guarantee Service Guide.

For details, please consult your local Huawei office or distributor.